

PRESIDENT & CEO
THE GREATER ELKHART CHAMBER OF COMMERCE

The Elkhart, IN community is home to a uniquely vibrant business community with more entrepreneurs, manufacturing jobs, publicly-traded companies, and national recognition than cities many times our size. We *are* different ... and therefore, we require a *different* Chamber to bring our business leaders and elected officials and neighboring communities together for a brighter future. Our Chamber seeks a pioneering President & CEO to transform this healthy organization into a force for greater community engagement and change.

Are you that leader, that leader who has the **vision** and the **ability to execute**?

Objective - Create a strategy for a dynamic and growing Chamber by:

- Crafting a Vision for the Chamber in the Elkhart and Michiana regional community
- Developing a Plan to realize the Vision
- Building a high-performing team to execute the Plan
- Generating momentum and enthusiasm among Chamber members and the community around the Vision and Plan

Responsibilities:

- Manage all aspects of the Chamber with the support of the Board of Directors
- Maximize engagement with Chamber members and the business community
- Lead a high-performing team, which includes recruiting, managing, developing, mentoring, and holding accountable all Chamber employees
- Oversee all financial affairs with an emphasis on revenue growth and profitable operations
- Align personnel and Chamber resources to operate efficiently by streamlining workflows and duties
- Participate in the local and state political process by advocating community-improving policies, fostering a vibrant dialogue with elected officials, and communicating Chamber positions to the broader public
- Promote Elkhart and its business community locally, regionally, and nationally
- Maintain great relationships with other local Chambers and community-oriented organizations

Qualifications:

- 10+ years in a leadership capacity, preferably in the for-profit sector
- Experience with growing organizations in changing economic environments
- Success in executing ambitious initiatives and producing results
- Effective communications
- Ability to make tough and potentially unpopular decisions
- Skill in bringing people together around complex issues with positive outcomes

Compensation:

- Base salary of: \$120,000 annual with potential additional incentive pay
- Health Insurance
- 401(k) matching
- Vacation and Time Off

About the Elkhart, IN Area:

Elkhart, IN has a long history of innovative entrepreneurs who created entire industries and of a community that has bounced back stronger during tough times. Our economic struggles and achievements have been recognized nationally with several visits by Barack Obama as a candidate and President. We have a highly skilled work force that is much in demand by manufacturing companies. Despite having only 3% of the state of Indiana's population, Elkhart attracts regular visits by the governor, US Senators, and many state-wide elected officials. We have a sophisticated and complex business community, anchored by the RV industry, larger than that of cities many times our size.

About the Greater Elkhart Area Chamber of Commerce:

The Greater Elkhart Area Chamber of Commerce has over 900 member organizations representing over 40,000 employees. Members are drawn from a regional geographic area. We are a 4-Star Accredited Chamber by the US Chamber of Commerce signifying our adherence to effective organizational procedures. Our Chamber is supported by 10 staff members and 11 Councils that address important topics such as: Economic Development/Legislative Affairs, OSHA, Young Professionals, and Education/Career Development. Our Councils are driven by more than 400 volunteers from our member organizations.

Our mission is: **Educate. Advocate. Elevate.**